PUMPS & VALVES

AS-Schneider to present product portfolio at international fair

The industrial valves specialist AS-Schneider will be represented at several trade fairs in the coming months - and that worldwide: From 07 to 10 November, the company will present its product portfolio at the Abu Dhabi International Petroleum Exhibition & Conference (ADIPEC). Journalists and trade visitors can also find out about the innovative solutions of the valves and manifolds manufacturer at the Valve World Düsseldorf (29 November to 01 December).

For example, the proven VariAS-Blocks for the reliable primary shut-off in the chemical, oil and gas industry can be seen. They are designed to replace conventional, multiple-valve installations and are close coupled to the process piping flange, for connecting process to instruments. The VariAS-Blocks are now available with a Metal Seated Ball Valve Design. This not only allows reliable pressure measurements, but also protects people and the



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environment from dangerous and harmful process media.

AS-Schneider also has a number of different valves and manifolds with Fire Safe Approval in their portfolio. These valves offer a safe and reliable shut-off in case of fire. The valves tested work safe and reliable under extreme test conditions. Reliable fire protection is often indispensable for industrial valves. After all they contribute to the safety in such sensitive applications as oil and gas installations or in the chemical and petrochemical industry.

The Taurus product range will also be on display at the trade fairs: These Double Block & Bleed Pipeline Ball Valves developed specifically for the oil and gas industry, score not only with their sophisticated technology but also through a modern design. They are particularly well suited as a primary shut-off for oil and gas pipelines.

In addition, AS-Schneider shows



an efficient solution for pressure, flow and level measurements with the Close-coupled Installations (D Series Hook-ups). The D Series consist of a combination of valves, manifolds, screws, gaskets, flush rings, and other special components. The Closecoupled Installations has many advantages: Short assembly and test times, reduction of maintenance costs and the reduction of measurement errors to a minimum.

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WELDING

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Fronius Perfect Welding Division under new management

Change at the top at Fronius International GmbH: Harald Scherleitner is the new head of the Perfect Welding Division. He is taking up the position vacated by Wolfgang Lattner, who in 2017 plans to retire after 41 years at the company.

In Scherleitner, the division is gaining a leader with a familiar face. The 37-year-old has been a member of the Fronius team since 1994 and has spent the last eight years as head of the Perfect Charging Division. He began his career as an Area Sales Manager for welding technology, covering Europe and Latin America. It was in this role that he oversaw the establishment of Fronius Mexico and Fronius Brazil.



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The future of the division is safe in the hands of a man who knows the industry and company inside out – and who has set himself a clear aim: "I want to continue to expand our global position. Customers and their needs have to be at the heart of everything we do. Every activity and development we make has one primary goal: to save our customers money," explains Scherleitner.

His successor at the Perfect Charging Division, Patrick Gojer, was formerly the head of Fronius United Kingdom.